

SUCCESS STORY

Employee benefits case study

R.W. Dunteman saves \$3K per employee with IRTBA association health plan

The goal

R.W. Dunteman, a family-owned construction company and Illinois Road and Transportation Builders Association (IRTBA) member faced a 22.4% premium increase proposed by their current carrier. With rising healthcare costs threatening both their budget and employee satisfaction, R.W. Dunteman sought a solution that would address these concerns effectively.

The action plan

R.W. Dunteman requested a proposal from the IRTBA association health plan, which was notably priced lower than their expiring plan even before renewal adjustments. During a targeted open enrollment period, employees were offered a diverse selection of eight Blue Cross Blue Shield (BCBS) options, including six PPOs, one HSA, and one HMO. Throughout the enrollment process, BCBS provided dedicated support to help employees make informed decisions. After enrollment, the team ensured smooth carrier onboarding, timely delivery of ID cards, and accurate updates to payroll deductions.

The result

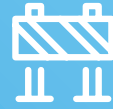
“Joining in the IRTBA association health plan has saved R.W. Dunteman over 20%, improved our provider network, and aligned us with a better carrier— helping us control rising healthcare costs while maintaining quality benefits for employees.”

- Roland Dunteman, President of R.W. Dunteman

R.W. Dunteman’s transition to the IRTBA association health plan yielded meaningful financial and employee benefit improvements. The move saved \$3,000 per employee annually compared with their expiring premium rates. It also delivered more than \$5,800 in annual savings per employee versus the incumbent carrier’s initial renewal offer. This move provided long-term rate stability, ensuring predictable healthcare costs for the company. Additionally, employee choice was enhanced, with 12 of the 17 enrolled employees selecting plans richer in benefits than their previous coverage. Overall, this strategic decision not only delivered immediate cost savings and improved benefits but also positioned R.W. Dunteman for sustainable health plan management in the years ahead.

Your future is limitless.™

Client profile



Construction

\$3,000

in annual savings
per employee

70%

of employees selected plans
richer in benefits than their
previous coverage

20%

savings since joining IRTBA
association health plan

If you are a member of the IRTBA, discover how your organization can achieve similar savings and employee satisfaction with the association health plan.

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