

SUCCESS STORY

Risk management case study

McShane Construction Company improves compliance by 90% with risk transfer program

The goal

McShane Construction Company is a leading national industrial, multifamily and commercial building company that has been turning clients' visions into realities for nearly 40 years. In 2011, McShane Construction Company was facing a common challenge in the industry at that time, finding a risk transfer program that could sustain their growth.

The action plan

McShane Construction Company realized proper risk transfer was critical to their growth strategy and put a plan to action.

1. They implemented a company-wide initiative to educate their teams from the bottom up on risk transfer.
2. They engaged the MMA Midwest risk transfer team to review their insurance and indemnification requirements within their subcontract agreements.
3. Together, they created a detailed insurance tracking procedure that outlines steps to be taken prior to the start of a project.

The result

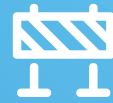
Risk transfer became a part of McShane Construction Company's culture. They have achieved a compliance rate improvement of 90%, successfully tendered over \$20M in claims, and secured considerable saving to their general liability program.

Your future is limitless.SM

Minimizing risk. Maximizing health.[®]

MRMH

Client profile



Construction company

90%

improved compliance rate

\$20M+

in tendered claims

Considerable savings to general liability premium

Risk transfer added company culture

Learn how biometric screenings and wellness educations initiatives can help provide guidance as to how your employees can take action to improve their health.

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